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nVent.com

May 31st, 2019

Subject: nVent ERICO Price Adjustment and Return/Freight Policy Changes.

To our Valued Customers:

We persistently strive to drive operational efficiencies while improving quality and delivery of our products and minimizing cost impacts to our partners. Cost inflation continues to increase in raw materials due to legislated tariffs and market influences. Shipping rates are continuing to inflate as well due to lower shipping capacity, fuel price and tax increases, and scarce skilled drivers. Due to continual inflation we will be implementing the following adjustments to our free freight and return policy, along with targeted price adjustments:

Free Freight Policy Adjustment:

Product Group	Current Free-Freight Minimum Order Size	July 1 st Free-Freight Minimum Order Size
Group 1 Products	\$750 per order	\$1,000 per order
Group 2 Products or Combined 1 & 2	\$1,500 per order	\$2,500 per order
<i>Some exclusions apply, see attached Free-freight policy for more information.</i>		
<i>If your annual sales volume is above \$50,000 per shipping location you are eligible for our scheduled shipment program. Please contact your local sales representative for more information. All scheduled shipment customers receive free-freight on all shipments.</i>		

Return Policy Adjustment:

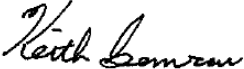
Beginning July 1st, 2019, we will be increasing the time for claims to be submitted for errors, shortages, defects, or non-conformities from 5 days to 15 days. We hope this adjustment will allow for more efficient processing while enhancing our partnerships and customer first values. All other claims must be submitted within 6 months of the purchase date to be valid.

Price adjustment:

Effective July 1st, we will implement targeted price adjustments and corrections as a result of the continued inflation derived from the legislated tariffs and continual material inflation. This is not a across the board adjustment and on average is a weighted average adjustment of less than 1% for nVent ERICO products. We will also be moving down one pricing column on grounding busbars to column "O" from column "P" on July 1st.

These adjustments will support our continual efforts to provide first class service and value to our customers as well as new innovative products and solutions with superior quality. We appreciate your business and continued partnership. Should you have any questions regarding this information, please contact your sales manager.

Thank you for your continued support of nVent products,


 Keith Semrau

Director of Pricing, nVent Electrical and Fastening Solutions