

Legrand Updated Pricing

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Dear Valued Distributor Partner,

The Electrical Manufacturing Industry continues to see inflationary pressures on material costs, freight, and labor rates. To help mitigate the resulting product cost increases, Legrand announced earlier this month that we will be implementing a price increase on Wattstopper® Lighting Control products. The new pricing will be effective Monday, March 4, 2019.

This notice is to inform you that new **price sheets are now live** and active in the Wattstopper [Service Center](#) and can be loaded into your pricing systems.

All orders received prior to March 4th will retain current price levels. All new orders placed on or after March 4th will receive revised pricing.

Legrand will honor all approved quoted project orders with release dates until their expiration date, provided the orders are released by the agreed upon ship dates.

At Legrand, we understand the impact this action has in your market and assure you that we have and will continue to implement process improvements to minimize the pass through of any additional cost increases.

Thank you for your understanding and support through this transition. Legrand is committed to investing in the development of lighting controls products and services that meet the demands of new energy codes and evolving customer requirements. We will continue to pursue cost-saving improvements to provide competitive lighting control products.

If you have questions concerning the price increase, please contact your [Wattstopper representative](#).

Regards,

Bob Bonacci
Vice President of Sales
BUILDING CONTROL SYSTEMS

Andrew Wale
Vice President of Product Marketing
BUILDING CONTROL SYSTEMS