

The logo for Shat-R-Shield Inc. features a solid orange horizontal bar at the top. Below it, the word "shat-r-shield" is written in a bold, lowercase, sans-serif font, followed by "INC." in a smaller, uppercase, sans-serif font. A small registered trademark symbol (®) is positioned to the upper right of the "d" in "shield".

Effective June 3, 2019, Shat-R-Shield will be implementing our previously announced price increase on our Incoplas<sup>®</sup> Hybrid and Hazardous Location Fixtures. Recent tariff activity impacting critical LED Components, as well as continued rising freight costs, have made this increase a necessity. As a result, the June 3rd price increase will reflect the following changes:

- 10% increase on the Incoplas<sup>®</sup> Hybrid
- 10% increase on the Incoplas<sup>®</sup> Hybrid Hazardous Location

Attached are updated pricing files reflecting the increases noted above. At this time, no other fixtures are impacted, and please note, we're still offering promotional pricing for several of our product lines. Additionally, we are not including coated lamps in the June 3rd price increase, however, we will continue to analyze the tariff situation closely and make additional announcements/price adjustments as needed.

Orders entered for shipment prior to June 3rd will be invoiced at current prices. Also, existing quotations will be honored until their set expiration dates, at which time, they will be updated to reflect new pricing. Blanket contract pricing will remain in force until their expiration dates and contract renewals will reflect the price increase percentages. As we continue to analyze the impact of additional tariffs being enforced, future announcements may be forthcoming as well. If you have any questions regarding this announcement, please contact your Regional Sales Manager directly.

Best regards,  
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