

Dear Valued Customer,

As of August 19, 2019 we will be instituting a 2.0% price increase to all products from Marley Engineered Products (“MEP”) across all of our brands: Berko, Q-Mark, Fahrenheit, Leading Edge, and Marley Industrial Products. We made this decision based on the adverse financial impact of the Section 301 tariffs announced by the Federal Government. We will monitor the situation in the event additional tariffs impacting MEP are announced or the current ones are eliminated. Should that occur, we plan to provide more information.

To assist you in implementing this updated pricing, information is available as follows:

- Item-level net price sheets in digital format and Concept Configurator updated.
- Print list price sheets available

We take the decision to increase prices very seriously as we want our products and services to be the overall best value for our customers. We appreciate your understanding and thank you for your support of and business with MEP. We look forward to continuing to support your electric heating needs.

Please direct any questions you have to your MEP sales representative.

Best regards,

*Terrilynn Million Short*

VP/General Manager, Marley Engineered Products