



# Important Notification on Tariffs

## A Tariff Update for Our Customers

March 29, 2019

Dear Valued Customer:

US CHINA TARIFFS PHASE 2 COMMUNICATION UPDATE:

Due to the recent uncertainties surrounding the Trade Tariffs, the price increase LEDVANCE announced on February 13, 2019, effective April 1, 2019, will be suspended until further notice.

The United States and China continue to actively work toward a trade resolution. While these negotiations continue, LEDVANCE will continue to monitor the situation closely.

If you have any questions, please do not hesitate to contact your LEDVANCE representative.

Sincerely,

A handwritten signature in black ink, appearing to read "Matt McCarron".

Matt McCarron  
Vice President, Industrial/Commercial Sales