



Important Notification on Tariffs

A Tariff Update for Our Customers

February 13, 2019

Dear Valued Customer:

US CHINA TARIFFS PHASE 2 COMMUNICATION UPDATE:

Given the conclusion of recent trade talks in Washington, DC between the United States and China, and the additional meetings currently taking place in Beijing, the two countries continue to actively work towards a resolution in advance of the March 1st deadline.

Therefore, LEDVANCE will delay its Tariff Phase 2 price increase until April 1st.

April 1, 2019:

- Tariff Phase 2 price increase: 15% on select Traditional, LED, Smart+ and Luminaire product types.

If you have any questions, please do not hesitate to contact your LEDVANCE representative.

Sincerely,

A handwritten signature in black ink, appearing to read "Matt McCarron".

Matt McCarron
Vice President, Industrial/Commercial Sales