



Important Notification on Tariffs

A Tariff Update for Our Customers

August 19, 2019

Dear Valued Customer:

US CHINA TARIFFS LIST 4 COMMUNICATION UPDATE:

The US Trade Representative has announced a tariff delay on certain products types on List 4. Only a small number of LEDVANCE products are affected by the 10% tariff beginning September 1st, 2019, with the majority having been placed on the list beginning December 15, 2019. Therefore, LEDVANCE will delay its entire Tariff List 4 price increase until January 1st, 2020.

- Tariff List 4 price increase: 10% on finished LED lamps, TLED, Incandescent/Halogen lamps, Nightlights, Ballasts and Battery Backup products.

We are currently reviewing and assessing the full impact on the products we supply to our customers.

As previously communicated, LEDVANCE continues to seek alternatives to mitigate the costs affecting our products.

We appreciate your partnership and look forward to continuing to provide quality SYLVANIA general lighting products to you and your customers. If you have any questions, please do not hesitate to contact your LEDVANCE representative.

Sincerely,

A handwritten signature in black ink, appearing to read "Matt McCarron".

Matt McCarron
VP, Sales US and Canada

