



HUBBELL
Lighting

Hubbell Lighting
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hubbellighting.com

DATE: February 26, 2019

ALERA LIGHTING

TO: Our Valued Customers and Agency Partners

RE: Price Increase Update

ARCHITECTURAL
AREA LIGHTING

In response to the recent announcement from President Trump that implementation of new tariffs on Chinese manufactured goods will be postponed beyond March 1st, we are in turn delaying any execution of new tariff related price increases until the outcome of negotiations are known.

BEACON PRODUCTS

COLUMBIA LIGHTING

As noted previously, Hubbell Lighting has, in addition to tariffs, continued to face commodity, logistical and labor cost increases that have outpaced our ongoing productivity initiatives. Correspondingly, effective March 2nd Hubbell Lighting will, as previously announced, proceed in increasing prices on select inflationary impacted product lines in ranges from 3-8%.

COMPASS

DUAL-LITE

Thank you for your continued support. We will provide additional updates as events warrant.

Sincerely,

HUBBELL
CONTROL
SOLUTIONS

Vince Santini, VP Customer Support

Chris Stockton, VP Sales

HUBBELL
INDUSTRIAL
LIGHTING

HUBBELL
OUTDOOR
LIGHTING

KIM LIGHTING

KURT VERSEN

LITECONTROL

PRESCOLITE