



# Arlington Industries, Inc.

MANUFACTURERS OF QUALITY FITTINGS

1 Stauffer Industrial Park, Scranton, PA 18517

Phone 800.233.4717 Fax 570.562.0646

December 4, 2018

All Arlington Distributors:

Effective Monday, March 4<sup>th</sup>, 2019, Arlington will implement a general 3% price increase on our entire line of products sold across North America.

This action is being taken to offset the market volatility and cost increases that we have been absorbing on raw materials, packaging and freight since the publication of our last distributor net price sheet.

Arlington will honor the current price levels on orders entered for immediate shipment by Friday, March 1st, 2019. Special Project quotations will remain in effect through their expiration date.

New customized Arlington Distributor Net Price sheets will be distributed to you in the coming weeks in an Excel format.

Information on this price increase will also be sent to the IDEA Connector (formerly IDW) and Trade Service organizations.

Thank you for your business and for your continued support of Arlington!

Sincerely,

*Don Ambrose*

Don Ambrose  
National Sales Manager