



Date: June 10, 2019

To: U.S. Acuity Brands Customers

Subject: Price Increases

On May 30, 2019, President Trump issued a statement indicating that new tariffs would be imposed upon all goods imported into the United States from Mexico, without exception. As a result, Acuity Brands announced a price increase effective July 1, 2019 to be followed with additional price increases every thirty days, consistent with the tariff implementation schedule that the Administration outlined.

We are pleased to announce that the Trump Administration has "indefinitely suspended" the tariffs on U.S. imports from Mexico scheduled to go into effect on Monday, June 10. Therefore, our planned increase on July 1, 2019 will not be implemented.

In our price increase letter, dated June 6, 2019, we also referenced additional tariffs that may be implemented on a "List 4" of China-sourced products. This list is still under review and we will communicate any price increase effectivity date as a result of these possible tariffs when more information is available from the USTR.

If you have questions or concerns, please reach out to your Acuity sales leader or Acuity quotations contact.

Best Regards,

Handwritten signature of Sero Cardamone in black ink.

Sero Cardamone
SVP, Global Sales

Handwritten signature of Amra Boucher in black ink.

Amra Boucher
VP, Customer Engagement

Handwritten signature of Mike DeBlois in black ink.

Mike DeBlois
VP, Pricing Operations